

2017 ANNUAL REPORT

LEADING AND INSPIRING LIFELONG INVOLVEMENT FOR K-STATE



The K-State Alumni Association, with more than 41,000 members, is No. 1 in the Big 12 Conference based on the percentage of graduates who are members. We would like to thank all of you for making that possible and for making 2017 another successful year for the Wildcat community.

Your loyalty and commitment to Kansas State University, through your membership and engagement in the Alumni Association, is fulfilling our mission: To lead and inspire lifelong involvement that will benefit Kansas State University and all members of our Wildcat community.

In fiscal year 2017, the Alumni Association sponsored 954 events and activities that engaged 113,050 participants. We offer something for everyone and continue to expand our services and programming as the K-State family moves around the country and globe. We launched the inaugural Wabash CannonBall North Texas, and expanded the number and reach of our multicultural and international events. The Alumni Association staff continually explores new ideas for providing programs and services that will appeal to multiple generations, cultures and interests.

Many of our activities include opportunities to raise scholarship dollars. Through your support, the Alumni Association is now awarding approximately \$500,000 in scholarships to nearly 500 K-State students each year. Providing scholarship assistance to help students attend K-State is more important than ever. Cutbacks in state funding to public universities over the past several years have resulted in the need for increased tuition. If it weren't for the scholarship assistance some students wouldn't be able to attend college. Your support in this area is making a difference for the university and in the lives of students who will one day join the ranks of proud K-State alumni.

We continued to advocate on behalf of K-State with Kansas legislators and took a group of alumni to the state capitol in January

Dan Yunk '71, '75, '87

2016-17 Chair,
K-State Alumni Association board of directors



to meet with legislators who are K-Staters and represent districts where K-State campuses are located. The face-to-face exchange of information was very helpful. Budgets are still a challenge for the state and we'll continue to expand our advocacy efforts in the year ahead, asking legislators to prioritize higher education and K-State in their legislative decisions.

Our K-State license plate program continues to be a popular way for Wildcats to show their Purple Pride while supporting the university. With nearly 9,000 plates on the road today, our Powercat plate continues to be the No. 1 affinity plate in Kansas. The program has raised more than \$3.6 million for scholarships since 1997.

Helping members stay easily connected with the latest on alumni news, events and member benefits is a priority for the Alumni Association. Last year, we launched our mobile app: **K-State Alumni Link for Life**. You can find it on the App Store or Google Play. With the app, you will have everything at your fingertips: *K-Stater* magazine, the monthly electronic newsletter @*K-State*, the Alumni Association calendar of events and much more. You also will have a digital version of your Alumni Association membership card, which you can use for exclusive member discounts, including a 10 percent discount on gift items and apparel at the Campus Store on the Manhattan and Polytechnic campuses. The discount is a new benefit made possible for members in the past year.

In closing, we would like to thank everyone for their continued support by being members, by serving on the board and volunteering for alumni committees, by supporting our alumni communities around the world, by supporting our initiatives financially and by engaging in our programs and activities.

Your support makes a difference. Our staff and board remain dedicated in providing fun, educational and inspirational ways to help you stay linked to K-State for life.

Go 'Cats!

Amy Button Renz

Amy Button Renz, '76, '86 President and CEO K-State Alumni Association



K-STATE ALUMNI ASSOCIATION

GRADUATES & FRIENDS

138,399

WHO BELONGS TO THE ALUMNI ASSOCIATION?

MEMBERSHIP AFFILIATION

Graduates	37,403
Students	1,681
Friends	4,129
Total member	
affiliation	43,213

MEMBERS BY LOCATION

Kansas	26,367
Out-of-state	16,475
International	229
Lost	142

MEMBERS BY DECADE

(or first gradua	LIOII)
1920s	5
1930s	12
1940s	417
1950s	2,156
1960s	4,210
1970s	7,048
1980s	5,710
1990s	5,411
2000s	4,568
2010s	7,866
Friends	5,810

ALL LIVING K-STATE GRADUATES

Kansas	88,850
Out-of-state	88,228
International	4,730
No address	4,223
Total living	
graduates	186,031

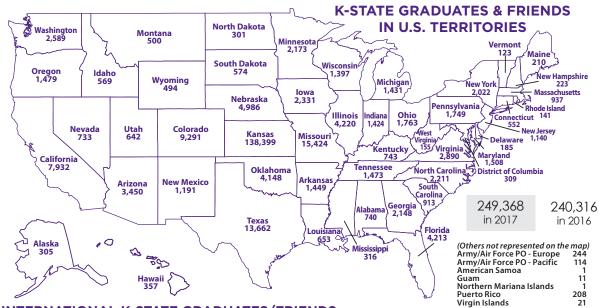
K-State Alumni Association is

No. 1

in the Big 12 based on percentage of graduates who are members

K-STATE GRADUATES & FRIENDS IN KANSAS

in 2017 Smith Phillips Jewell Republic Marshall Cheyenne Rawlins Norton 132,870 635 1,206 266 224 194 472 727 1,136 287 150 146 224 in 2016 Atchison Cloud 586 Pottawate Rooks Osborn Mitchell 663 Clay 17,295 \ 4,006 728 598 efferson 214 102 230 282 1,032 Ottawa 829 Wyano 2,477 Lincoln 526 Russell Wabaun Wallace Logan Gove Trego Ellis 237 8,606 Johnsor 2,072 298 129 170 164 113 993 760 3,258 34,564 Saline 1,672 Morris Osage 4,453 Ellsworth 557 666 Franklin Miami 382 Rush Greeley Wichita Scott Lane Ness Barton Lyon 820 1,230 134 321 120 174 McPherson Mario 71 119 1,274 886 Rice Chase 1,799 641 Coffey Pawne 481 nderso Linn 173 404 Finney 295 232 Harvey 1,275 lamilto Kearny 121 Reno 1,439 283 139 93 Edwards Bourbo 2,374 122 348 156 255 290 Ford Sedgwick 2,310 273 882 14,589 Wilson Neosho Kingman Grant Haskell Stantor Kiowa 471 Crawford 108 203 186 313 224 395 125 476 81 Cowley Clark Barber abette Harper Morton Comanche 817 132 245 198 672 337 56 182 366 88 130 80



INTERNATIONAL K-STATE GRADUATES/FRIENDS

Afghanistan	20	Central African		Grenada	1	Lesotho	3	Panama	18	Tanzania, United	
Algeria	4	Republic	1	Guatemala	15	Liberia	5	Paraguay	88	Republic of	26
Angola	1	Chile	7	Guinea	3	Libyan Arab Jamah	niriva 11	Peru	14	Thailand	139
Argentina	25	China	476	Haiti	1	Lithuania	2	Philippines	67	Togo	1
Armenia	3	Colombia	46	Honduras	42	Macao	1	Poland	3	Trinidad and Tobago	0 6
Australia	96	Congo, The Democ	ratic	Hong Kong	41	Malawi	8	Portugal	7	Tunisia	8
Austria	7	Republic	5	Hungary	10	Malaysia	111	Qatar	13	Turkey	57
Azerbaijan	3	Costa Rica	83	Iceland	2	Maldives	1	Romania	1	Uganda	11
Bahamas	3	Cote D'Ivoire	10	India	374	Mali	11	Russian Federation	11	Ukraine	6
Bahrain	6	Croatia	2	Indonesia	63	Mauritius	1	Rwanda	1	United Arab Emirate	es 58
Bangladesh	10	Cyprus	10	Iran (Islamic		Mexico	69	Saint Kitts and Nevis	1	United Kingdom	173
Barbados	4	Czech Republic	19	Republic of)	49	Moldova, Republi	c of 1	Samoa	1	Uruguay	5
Belgium	11	Denmark	8	Iraq	39	Morocco	14	Saudi Arabia	168	Uzbekistan	1
Belize	3	Djibouti	1	Ireland	13	Mozambique	5	Senegal	9	Venezuela	42
Benin	2	Dominican Republi	c 6	Israel	27	Myanmar	1	Serbia	4	Viet Nam	6
Bermuda	4	Ecuador	210	Italy	11	Namibia	3	Seychelles	5	Yemen	16
Bolivia	25	Egypt	65	Jamaica	3	Nepal	13	Singapore	43	Zambia	10
Bosnia and Herzegov	vina 1	El Salvador	2	Japan	193	Netherlands	22	Slovenia	4	Zimbabwe	6
Botswana	26	Estonia	1	Jordan	61	Netherlands Antil	les 1	South Africa	35		
Brazil	58	Ethiopia	15	Kazakstan	8	New Zealand	27	Spain	24		
Brunei Darussalam	2	Finland	8	Kenya	39	Nicaragua	5	Sri Lanka	28	5,471	
Bulgaria	2	France	81	Korea, Republic of	243	Niger	7	Sudan	28	- •	
Burundi	2	Gaza Strip	2	Kosovo	1	Nigeria	278	Swaziland	4	in 2017	
Cameroon	4	Georgia	1	Kuwait	54	Norway	20	Sweden	20		
Canada	410	Germany	165	Kyrgyzstan	3	Oman	5	Switzerland	49	5,165	
Cayman Islands	1	Ghana	8	Latvia	1	Pakistan	90	Syrian Arab Republic		in 2016	
		Greece	20	Lebanon	17	Palau	2	Taiwan	233	111 2016	

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K-STATE ALUMNI ASSOCIATION FY2017 FINANCIALS

STATEMENT OF ACTIVITIES:

	2016	2017					
REVENUE AND SUPPORT							
Annual membership dues	\$ 456,032	\$ 428,781					
Life membership dues	355,387	339,157					
Affinity program royalties	879,147	898,578					
Merchandising and							
service programs	221,443	234,614					
Investment revenues (net)	<193,973>	441,972					
Advertising/sponsorships	181,045	177,710					
University transfer/shared							
programs	638,611	644,867					
Alumni Center rental/fees	306,414	268,834					
Contributions	2,157,117	2,134,493					
Club and constituent events	183,001	251,259					
Total revenue and support	\$ 5,184,224	\$ 5,820,265					
Net Assets Released							
from Restrictions	-	-					
Total Support, Revenues							
and Reclassifications	\$ 5,184,224	\$ 5,820,265					
EXP	ENSES						
Programs:	LINOLO						
Constituent programs							
and services	\$ 1,365,458	\$ 1,477,946					
Scholarship programs	1,303,130	4 1,177,510					
and awards	860,092	966,201					
Alumni Center	864,272	867,150					
	<u> </u>						
Total program expenses	\$ 3,089,822	\$ 3,311,297					
Management and general							
communication	\$ 1,201,772	\$ 1,328,913					
Membership development							
and fundraising	637,308	574,917					
TOTAL EXPENSES	\$ 4,928,902	\$ 5,215,127					
ADJUSTMENTS	TO NET ASSE	TS					
Expenditure of prior period	, . O I (L I ASSE	. •					
appropriation	\$ <184,825>	<103,185>					
	·						
Total adjustments	\$ <184,825>	<103,185>					
Change in net assets	\$ 70,497	501,953					
NET ASSETS – BEGINNING							
OF YEAR	\$ 16,562,833	16,633,330					
	7 10,302,033	.0,033,330					
NET ASSETS – END OF YEAR	\$ 16,633,330	17,135,283					

^{*}A copy of the K-State Alumni Association audit report is available upon request.

COMPARABLE BALANCE SHEET:

		2016		2017
AS	SSE	TS		
Current assets: Cash and cash equivalents Investments	\$	1,336,903 6,652,417	\$	1,532,952 7,449,205
Reimbursable expenses Inventories Campaign receivables		150,963 4,210 53,500		26,696 13,288 44,225
Other receivables Prepaid expenses		147,935 76,243		164,494 115,514
Total current assets	\$	8,422,171	\$	9,346,374
Non-current assets: Campaign receivables FF&E – net of depreciation Vehicles – net of depreciation Land – real estate	\$	98,284 103,064 26,473 283,524	\$	77,350 76,156 72,271 283,524
Building real estate – net of depreciation Construction in progress		8,639,697 –		8,334,748 22,417
Total non-current assets	\$	9,151,042	\$	8,866,466
TOTAL ASSETS	\$	17,573,213	\$	18,212,840
LIABILITIES A	JNE	NET ASSI	ETS	
Accounts payable Deferred revenue Funds deposited for others	\$	131,974 129,476 198,695	\$	161,505 100,366 234,432
Accrued expenses	ċ	54,810		86,429
Total current liabilities	\$	514,955	\$	582,732
Non-current liabilities: Deferred compensation Compensated absences	\$	271,502 153,426	\$	335,921 158,904
Total non-current liabilities	\$	424,928	\$	494,825
TOTAL LIABILITIES	\$	939,883	\$	1,077,557
NET Unrestricted:	AS	SETS		
Designated operating reserve Designated for special projects Designated for life	\$	- 432,541	\$	100,000 484,356
membership reserve Designated for Alumni Center Undesignated Temporarily restricted:		2,750,000 9,078,214 <699,276>		2,825,000 8,765,430 <562,714>
Other Scholarships Alumni Center		131,606 2,684,014 459,874		148,808 3,060,723 468,922
Permanently restricted: Other Scholarships Alumni Center		525,406 869,815 401,136		572,309 871,313 401,136
Total net assets	\$	16,633,330	\$	17,135,283
TOTAL LIABILITIES/NET ASSETS	\$	17,573,213	\$	18,212,840

K-STATE ALUMNI ASSOCIATION LEADING OUR INITIATIVES



CORE VALUES

Our core values ground and sustain us and support our commitment to a high-performing organizational culture. Through these six

attributes, members of the K-State Alumni Association board of directors, professional staff and volunteers worldwide will achieve our mission.

- 1. Integrity
- 2. Excellence
- 3. Link
- 4. Tradition
- **5.** Teamwork
- **6.** Purple

How can purple be a core value, you ask?

More than a color, purple is a metaphor for the genuine sense of family that exists among our alumni, students, parents, faculty, staff and friends. It is a symbol of the pride and passion we share for our great university and for one another.

STRATEGIC GOALS

GOAL I:

Create and advocate lifelong connections The Alumni Association will lead and advocate for the development of high-quality, high-value programs that ensure lifelong engagement and meet the needs of alumni

GOAL II:

Advance K-State and the interests and voice of alumni

Lead alumni engagement and facilitate two-way communication with the university and our K-State family partners to support K-State's aspirations

GOAL III:

Support and enhance the Alumni Association's organizational capacity to meet future needs Build resources and infrastructure to support Alumni Association programs and services that meet the growing needs of the university and Wildcat Community

COMPLETE STRATEGIC PLAN

To read more, visit www.K-State.com/Mission.

BY THE NUMBERS

954

Sponsored events and activities for alumni. students and friends of the university.

113,050

Participants engaged at Alumni Association sponsored events.

Founders Circle members donors contributing \$1,000 or more.

41,532

Alumni Association members

\$500K

Awarded in scholarships to 500 students.

No. 1

Affinity license plate in Kansas. The program has raised more than \$3.6 million for student scholarships and recognition programs since 1997.



BOARD OF DIRECTORS

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GREG WILLEMS KSU Foundation, president and CEO Ex-officio membe