STATE ALUMNI ASSOCIATION

2015 ANNUAL REPORT



Roger McClellan '88

On behalf of the K-State Alumni Association board of directors and the staff who are committed to serve the Wildcat Community, I would like to thank you for your continued support and enthusiasm for the K-State Alumni Association. Through your efforts, fiscal year 2015 was another great year for the Alumni Association.

In this brief note, I would like to focus on the foundation that

the board laid in the past year for the future of the Alumni Association. You will read about the other great accomplishments of fiscal year 2015 in Amy's letter.

I was honored to be chair during the year scheduled for the development of the Alumni Association's next five-year strategic plan. We were fortunate to start with a solid foundation that has well-served Kansas State University's more than 285,000 alumni and friends for years. Many thanks to prior board members for their foresight years ago.

In looking toward the future, the board and staff researched opportunities for even deeper service to its alumni and the university. We consulted alumni, students, volunteers, partners and university leaders; we assessed the organization's strengths, weaknesses, opportunities and threats; we reviewed best practices of peer organizations; and we considered K-State 2025, the university's visionary plan.

At the conclusion of this yearlong strategic planning process, we delivered a 2016-2020 strategic plan that is ambitious, yet reasonable, and is inclusive to all in the Wildcat Community. We have a bolder mission with the Alumni Association taking on a stronger and more significant role to "lead and inspire lifelong involvement that will benefit Kansas State University and all members of our Wildcat Community." We have six core values that uniquely include the color **Purple** — a metaphor for the genuine sense of family that exists in the K-State family.

The strategic plan is divided into three strategic goals supported by 16 objectives and 48 tactics. Our goals charter a path for creating lifelong connections; for advancing K-State and the interests and voice of alumni; and for ensuring that the Alumni Association's organizational capacity can meet future needs of alumni.

With this plan in place, I am confident the Alumni Association will continue to focus on what it has always done best — to lead and inspire lifelong involvement for the entire Wildcat Community.

Thank you to everyone who participated in developing the plan and thank you to everyone who helped make 2015 another great year for the Alumni Association.

Go Wildcats!

Roger McClellan '88 2014-15 Chair,

K-State Alumni Association board of directors



CORE VALUES

Our core values ground and sustain us and support our commitment to a high-performing organizational culture. Through these six

attributes, members of the K-State Alumni Association board of directors, professional staff and volunteers worldwide will achieve our mission.

- 1. Integrity
- 2. Excellence
- 3. Link
- 4. Tradition
- 5. Teamwork
- 6. Purple ·····

How can purple be a core value, you ask?

More than a color, purple is a metaphor for the genuine sense of family that exists among our alumni, students, parents, faculty, staff and friends. It is a symbol of the pride and passion we share for our great university and for one another.

STRATEGIC GOALS

GOAL I:

Create and advocate lifelong connections

The Alumni Association will lead and advocate for the development of high-quality, high-value programs that ensure lifelong engagement and meet the needs of alumni

GOAL II:

Advance K-State and the interests and voice of alumni

Lead alumni engagement and facilitate two-way communication with the university and our K-State family partners to support K-State's aspirations

GOAL III:

Support and enhance the Alumni Association's organizational capacity to meet future needs

Build resources and infrastructure to support Alumni Association programs and services that meet the growing needs of the university and Wildcat Community

COMPLETE STRATEGIC PLAN

To read more, visit www.K-State.com/Mission.

K-STATE ALUMNI ASSOCIATION

GRADUATES & FRIENDS

WHO BELONGS TO THE ALUMNI ASSOCIATION?

MEMBERSHIP AFFILIATION

Graduates 38,488
Students 1,510
Friends 4,127
Total member affiliation 44,125

MEMBERS BY LOCATION

Kansas 26,528
Out-of-state 17,265
International 244
Lost 88

MEMBERS BY DECADE (of first graduation)

1920s	5
1930s	22
1940s	604
1950s	2,502
1960s	4,447
1970s	7,330
1980s	5,987
1990s	5,526
2000s	5,010
2010s	7,055
Friends	5,637

ALL LIVING K-STATE GRADUATES

Kansas	85,230
Out-of-state	84,930
International	4,501
Lost	4,145
Total living graduates	178,806

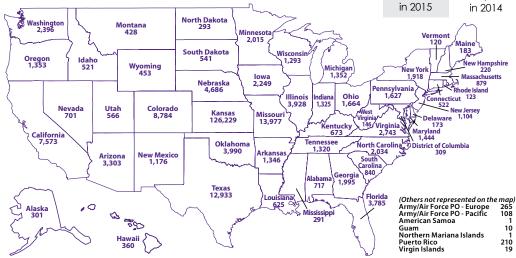
K-STATE GRADUATES/FRIENDS IN KANSAS

126,229 in 2015 119,257 in 2014

Cheyenne 126	Raw 15		Decatur 134	Norton 205	Phillips 238	Smith 216	Jewell 194	Republic 438	Washin 653	_		55 58	Donig 33 Donig 26	6
Shermai 207		omas 37	Sheridan 107	Graham 96	Rooks 210	Osborne 274	Mitchell 583	Cloud 617	Clay 988	Riley (Cott	tawatomie 3,483		eπerson 1	eavenworth
Wallace	Log		Gove	Trego	Ellis 891	Russell 280	Lincoln 233	Ottawa 492	Dickinso	Geary	된 Wabaunsee	Shawnee 8,024	Douglas	Wyando 2,161 Johnson
114	16		146	108			Ellsworth 348	Saline 4,129	1,592	Morris 528		Osage 618	3,001 Franklin	30,410 Miami
Greeley 74	Wichita 109	Scott 298	Lane 108	Ness 175	Rush 132 Pawnee	Barton 1,168	Rice 456	McPherson 1,673	Mario	Chas		Coffey	724 Anderson	1,056 Linn
Hamilton	Kearny		ney 155	Hodgeman 105	277	Stafford		Har 13	vey — 27	153		359	263 Allen	213
86	132	1	Gray 243	Ford	Edwards 161	Pratt	2,185	Sedg	wick	Butler 2,034	Greenwood 235	107	334	Bourbon 262
Stanton 93	Grant 182	Haskell 179		825 L	Kiowa 112	464	Kingmar 300	13,	195		Elk 76	Wilson 213	Neosho 367	Crawford 430
Morton 55	Stevens 167	Seware 332	Meade 159	Clark 125	Comanche 84	Barber 226	Harpei 193	Sumr 559		Cowley 747		Montgomery 627	Labette 336	Cherokee 114

K-STATE GRADUATES/FRIENDS IN U.S. TERRITORIES

230,141 219,372 in 2014



INTERNATIONAL K-STATE GRADUATES/FRIENDS

Afghanistan Algeria Argentina Armenia Australia Austria Azerbaijan Bahamas Bahrain Bangladesh Barbados Belgium Belize Benin Bermuda Bolivia Bosnia- Herzegovina Botswana Brazil Brunei Darussalam	20 3 23 3 79 6 3 2 4 10 2 16 1 2 2 2 26 51	Central African Republic Chile China Colombia Costa Rica Côte d'Ivoire Croatia Cyprus Czech Republic Democratic Republic of Congo Denmark Djibouti Dominican Republic Ecuador Egypt El Salvador Estonia Ethlopia	3 8 1 6 195 65 2 1	Greece Grenada Guatemala Guinea Haiti Honduras Hong Kong Hungary Iceland India Indonesia Iran (Islamic Republic of) Iraq Ireland Israel Italy Jamaica Japan Jordan Kazakhstan Kenya	17 1 15 3 1 44 35 10 2 343 57 50 39 6 27 11 2 176 59 7 38	Liberia Libyan Arab Jamahiriya Lithuania Macao Malawi Malaysia Mali Mauritius Mexico Moldova, Republic of Morocco Mozambique Myanmar Namibia Nepal Netherlands Antilles Antilles New Zealand Nicaragua	5 11 2 1 6 110 12 1 61 1 1 4 5 1 3 9 20 1 27 4 8	Paraguay Peru Philippines Poland Portugal Qatar Russian Federation Saint Kitts and Nevis Samoa Saudi Arabia Senegal Serbia Seychelles Singapore Slovenia South Africa Spain Sri Lanka Sudan	65 14 66 1 6 8 8 1 1 139 8 4 5 4 5 4 2 3 3 3 2 2 1 2 8 4 5 1 2 1 2 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3	Tanzania, Unite Republic of Thailand Togo Trinidad and Tobago Turisia Turkey Uganda Ukraine United Arab Emirates United Kingdom Uruguay Uzbekistan Venezuela Vietnam Yemen Zambia Zimbabwe	24 136 1 5 8 49 10 4 41 156 4 1 42 5 16 9 6
Bulgaria Burundi	2	Finland France	8 68	Korea, Republic of	218	Niger Nigeria	273	Sweden Switzerland	15 46	4,000 in 2015	
Cameroon Canada	3 380	Gaza Strip Georgia	2 1	Kuwait Kyrgyzstan	39 3	Norway Oman	19 5	Syrian Arab Republic	6		
Cayman Islands		Germany Ghana	153 7	Lebanon Lesotho	15 3	Pakistan Panama	84 18	Taiwan	228	4 ,767 in 2014	

K-STATE ALUMNI ASSOCIATION FY2015 FINANCIALS

STATEMENT OF ACTIVITIES:

	2015		2014
REVENUE A	AND SUPPORT		
Annual membership dues	\$ 475,048	\$	492,062
Life membership dues	360,247		342,401
Affinity program royalties	861,465		841,025
Merchandising and			
service programs	287,224		246,534
Investment revenues (net)	<112,609>		701,707
Advertising/sponsorships University transfer/shared	194,525		197,275
programs	658,952		578,456
Alumni Center rental/fees	325,568		366,772
Contributions	2,376,539		1,684,396
Club and constituent events	297,963		218,644
Total revenue and support	\$ 5,724,922	\$	5,669,272
Net Assets Released			
from Restrictions	-		_
Total Support, Revenues			
and Reclassifications	\$ 5,724,922	\$	5,669,272
FXP	ENSES		
Programs:			
Constituent programs			
and services	\$ 1,451,757	\$	1,276,902
Scholarship programs			
and awards	727,495		573,617
Alumni Center	876,109		828,801
Total program expenses	\$ 3,055,361	\$	2,679,320
Management and general			
communication	\$ 1,107,005	\$	1,134,108
Membership development			
and fundraising	584,068		564,539
TOTAL EXPENSES	\$ 4,746,434	\$	4,378,267
4 D. II 10 T. 1 T. 1 T.	TO NET 165		
	TO NET ASSET	5	
Expenditure of prior period	\$ <48.504>		Z2 1645
appropriation	\$ <48,504>		<2,164>
Total adjustments	\$ <48,504>		<2,164>
Change in net assets	\$ 929,984		1,288,841
NET ASSETS – BEGINNING			
OF YEAR	\$15,632,849		14,344,008
NET ASSETS – END OF YEAR	\$16,562,833		15,632,849

 $^{^*\}mbox{A}$ copy of the K-State Alumni Association audit report is available upon request.

COMPARABLE BALANCE SHEET:

		2015		2014
AS	SSE	ETS		
Current assets: Cash and cash equivalents Investments Reimbursable expenses Inventories Campaign receivables Other receivables Prepaid expenses	\$	1,543,563 6,291,833 24,174 10,434 36,100 177,931 98,668	\$	1,158,006 5,346,013 25,837 12,028 37,650 177,091 72,090
Total current assets	\$	8,182,703	\$	6,828,715
Non-current assets: Campaign receivables FF&E – net of depreciation Vehicles – net of depreciation Land – real estate Building real estate –	\$	76,700 119,652 38,864 283,524	\$	86,800 130,629 51,255 283,524
net of depreciation		8,863,953		9,074,426
Total non-current assets	\$	9,382,693	\$	9,626,634
TOTAL ASSETS	\$	17,565,396	\$	16,455,349
LIABILITIES A Current liabilities: Accounts payable Deferred revenue Funds deposited for others Accrued expenses Total current liabilities: Deferred compensation Compensated absences Total non-current liabilities	\$ \$ \$	160,786 159,876 188,334 95,653 604,649 255,813 142,101 397,914	\$ \$ \$	142,513 34,288 206,189 71,374 454,364 232,260 135,876 368,136
TOTAL LIABILITIES	\$	1,002,563	\$	822,500
	ΑS	SSETS		
Unrestricted: Designated for special projects Designated for life membership reserve Designated for Alumni Center Undesignated Temporarily restricted: Other Scholarships Alumni Center Permanently restricted: Other Scholarships Alumni Center	\$	559,723 2,500,000 9,266,581 <222,100> 80,447 2,332,511 450,845 344,282 858,908 391,636	\$	530,240 2,100,000 9,499,525 118,555 31,914 2,016,739 283,753 110,655 811,082 130,386
Total net assets	\$	16,562,833	\$	15,632,849
TOTAL LIABILITIES/NET ASSETS	\$	17,565,396	\$	16,455,349

K-STATE ALUMNI ASSOCIATION LEADING OUR INITIATIVES

K-STATERS HELP MAKE ASSOCIATION PROGRAMS POSSIBLE

iscal year 2015 was another successful year for the K-State Alumni Association, and we are fortunate to have loyal members of the K-State family who continue to support us and the university.

For the 19th consecutive year, the K-State Alumni Association was No. I in the Big I2 Conference for the percentage of graduates who are members. We closed the fiscal year with 42,615 members. Our challenge now is to make it as No. I for 20 years in 2016.

The Alumni Association offers a variety of programs and activities that appeal to all generations and make it easy for K-Staters to maintain not only a link for life to the university but also with each other. Last year more than 131,000 K-State family members participated in more than 1,100 Alumni Association activities offered around the world.

We support 98 alumni-related clubs around the country and have established alumni connections in 15 international locations. As the number of international students continues to grow at K-State, we continue to expand our international engagement. In 2015, we hosted nine international events and plan to continue to grow this number.

It's heartwarming to know how much our alumni want to help future K-Staters by supporting our scholarship programs. Through the help of our alumni and friends, the Alumni Association was able to award \$350,000 in scholarships this year. Scholarship funds are raised through several initiatives including our club events and the Wabash CannonBall galas now held in Kansas City, Denver and Houston. The original CannonBall gala location, Kansas City, has built an endowment of \$1.8 million and awarded 308 scholarships totaling \$770,000.

Our license plate program also raises funds for scholarships and student recognition programs. We concluded fiscal year 2015 with 6,956 K-State license plates in Kansas. We are the No. I affinity plate in the state, and we outnumber, by far, any other affinity license plate in Kansas. Through the license plate program, the Alumni Association has raised more than \$2.7 million since 1997. We also have license plates in Texas and Maryland.

I would like to thank everyone in the K-State family for their support by being members, by serving on our board of directors, by volunteering for committees, for financial support and for attending our Alumni Association events and programs.

Your support makes a difference. Rest assured the Alumni Association board of directors and the staff will remain dedicated in providing you a link for life to K-State.

Go 'Cats!

Amy Button Renz '76, '86 President and CEO, K-State Alumni Association

BY THE NUMBERS

19

Years the K-State Alumni Association has been No. 1 in the Big 12 Conference for the percentage of graduates who are members. Let's #MakeIt20

42,615

Alumni Association members

1,100+

Activities the Alumni Association offers around the world

98

Alumni-related clubs in the U.S. We also have alumni connections in 15 international locations.

\$350K

Amount of scholarships awarded this year

6,956

K-State license plates in Kansas (we are the No. 1 affinity plate in the state). The program has raised more than \$2.7 million for scholarships and recognition programs since 1997.



BOARD OF DIRECTORS

AUBREY ABBOTT PATTERSON '98
Hutchinson, Kan

JADA ALLERHEILIGEN HILL '88 Cincinnati, Ohio

ALAN FANKHAUSER '82 Brookfield, Wis.

KENDAL FRAZIER '73 Centennial, Colo.

JAY HEIDRICK '99 Olathe, Kan.

STEVE JOHNSON '75

MEL KOPF '61 Topeka, Kan.

TRAVIS LENKNER '01 Chicago, III., chair-elect

TINA MARTIN GLOVER '80, '84 Mission Viejo, Calif.

ROGER MCCLELLAN '88 Wichita, Kan., chair

BILL MUIR '77 Manhattan, Kan.

COURTNEY NOVAK RILEY '91 Hiawatha, Kan.

AARON OTTO '98 Roeland Park, Kan., past chair

EDGAR RAMIREZ '04 Fort Myers, Fla.

MARY JO RUPP MYERS '64 Arlington, Va.

ALLAN SICAT '03 Marietta, Ga.

HOLLY SINDERSON ROBERTS '81 Colorado Springs, Colo.

LORI SWART SPORER '85 Oakley, Kan.

MICHELLE SWIM MCGUIRE '93 Bentonville, Ark.

KRISTY TREDWAY HAWKINS '05 Towanda, Kan.

SYLVIA WHITE ROBINSON '71 Kansas City, Kan.

CAROLYN WITTORFF JACKSON '75, '81 Arlington, Va.

DAN YUNK '71, '75, '87 Manhattan, Kan.

STANDING DIRECTORS

AMY BUTTON RENZ '76, '86 Secretary

GREG WILLEMS KSU Foundation, president and CEO Ex officio member

CURT FRASIER '73

ADAM WILKERSON 2014-15 Student Alumni Board president

RICHARD MYERS '65 KSU Foundation, board of directors chairman

REAGAN KAYS '15 2014-15 Student body president

KIRK SCHULZ K-State president